OUR COMPLETE SOLUTION





LOCATIONS

All nationwide branches are focused on getting our products to the end user as quickly as possible. We offer local delivery, messenger service, next day delivery on nearly all orders. Our top priority is getting customers what they need, when they need it.

Illinois Headquarters 386 Internationale Drive, Suite H

Bolingbrook, IL 60440

Arizona 8270 South Kyrene Building B, Suite 112 Tempe, AZ 85284

California

6170 Valley View Avenue Buena Park, CA 90620

2933 Whipple Road Union City, CA 94587 **Colorado** 7003 E. 47th Avenue Drive Unit A 1400 Denver, CO 80216

Florida 5300 E Adamo Drive, Suite E Tampa, FL 33619

2516 NW 19th Street, Bldg. O Pompano Beach, FL 33069

Georgia 1856 Corporate Drive, Suite 125 Norcross, GA 30093

Massachusetts 240 Ballardvale Street, Suite D Wilmington, MA 01887 **Minnesota** 2015 Silver Bell Road, Suite 190 Eagan, Minnesota 55122

New Jersey 801 Penhorn Avenue, Units 2 & 3 Secaucus, NJ 07094

North Carolina 3845 Shopton Road, Suite 500 Charlotte, NC 28217

Pennsylvania 171 Rittenhouse Circle Bristol, PA 19007

Tennessee 5217 Linbar Drive, Suite 304 Nashville, TN 37211

Texas

1800 10th Street, Suite 400 Plano, TX 75074

9210 Highway 6 North, Suite 101B Houston, TX 77095

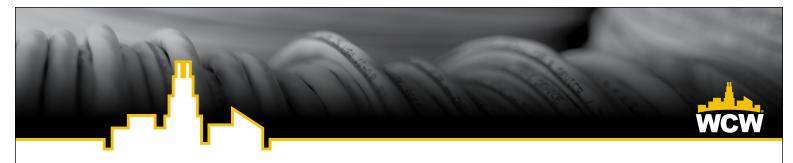
Utah

1810 W. Redwood Depot Lane, Suite 8 Salt Lake City, UT 84104

Virginia 45448 E. Severn Way, Suite 110 Sterling, VA 20166

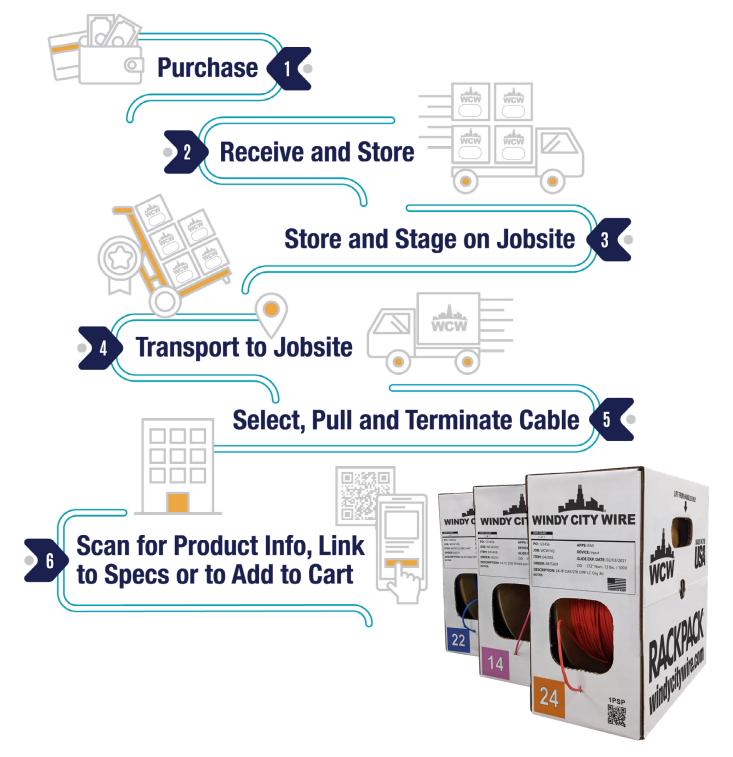
Washington 21246 68th Avenue South Kent, WA 98032

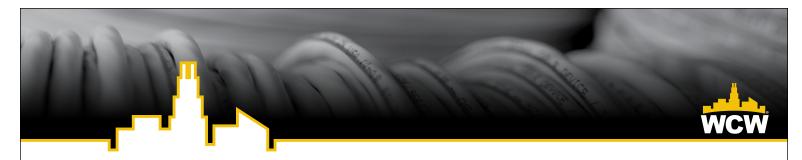




TRANSACTIONS

The RackPack Field Systems Solution is designed to increase your efficiencies at every stage of the cable process. From concept to completion we have you covered with the products and value-added benefits.





WHERE WE STARTED

Established in 1994 as a wire and cable distributor specializing in low-voltage cable for the building automation and temperature control market, today we are the standard by which all other low-voltage wire and cable suppliers are measured. Our philosophy of investing, innovating and putting the integrator first has propelled the company from a small warehouse space servicing a single market segment, into manufacturing and distribution.

Producing goods and services for all the major low-voltage markets and systems. Our corporate facility in Bolingbrook, Illinois is the heart of our organization, with additional locations nationwide.

AMERICAN MANUFACTURED

- All SmartWire® products are Manufactured and Assembled in the USA:
 - -All insulation and jacketing compounds
 - -Aluminum mylar shields
 - -Water Warrior® water blocking tape
 - -RackPacks and their components
 - -RackPack Transporting devices
- Certificates of Origin available upon request
- All Components are 100% recyclable

OUR MANUFACTURING CAPABILITIES

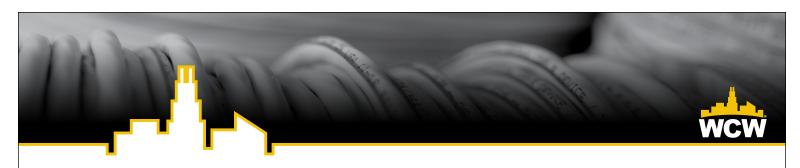
- \cdot UL Approvals Compound approvals for various applications
- Low-smoke PVC
- CMP, FPLP, FPLP, CMR, CL3R, CL3P, 600 volt rating for THHN (PVC/Nylon), Direct Burial/VNQ/Water Warrior cables, Approval for FEP inners in-house for up to 3 conductors in a low-smoke PVC Jacket, 150° C rating on Local Law 5 Fire Alarm, MC capabilities

OUTSIDE PARTNERS

- PE, FEP inners, FEP jackets, LSZH jackets, LSZH inners, high temperature up to 200° F, low temperature down to -75° F
- Category Cable 5, 6, 6A, and 7, Non-Shielded and Shielded
- Fiber Optic Cable, Burial, Armored, Multi-Mode, Single-Mode

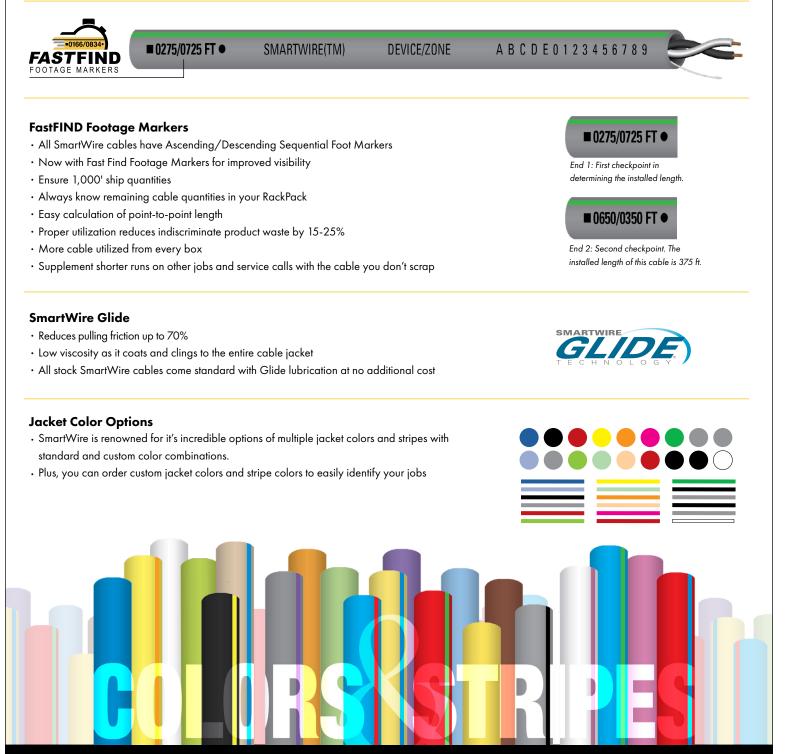






SMARTWIRE'S EXCLUSIVE FEATURES

- \cdot Created, designed and available exclusively from Windy City Wire
- Reduce the time spent to;: pull, isolate, identify, label and terminate
- \cdot Ascending/Descending Sequential Foot Markers, Alphanumeric Coding System
- \cdot SmartWire colors/stripes, Rip Cord and SmartWire Glide





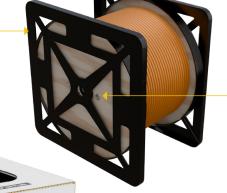
RACKPACK FEATURES AND BENEFITS

FOR VERTICAL PULLING

Our patented RackPack® box is used by integrators nationwide, pulling over 750 million linear feet yearly. The RackPacks free-spinning reel-in-the-box design delivers superior cable pulls with enhanced efficiency and safety, while providing a uniform, compact design that simplifies staging, storing, and pulling cable.

HEAVY DUTY END CAPS

- Completely encapsulates the reel
- Prevents snags, knots, and tangles
- Ensures smooth consistent pulls



SOLID WOODEN SPOOLS

- Add to stability of the RackPacks
- Holds up under harsh working environments
- Does not crack or break like plastic



- Designed for horizontal and vertical pulling
- Reinforced top payout can act as a handle
- Extremely durable and stackable

DUAL HANDLES

- Large, reinforced openings for easy use
- Ergonomic for proper lifting of boxes
- Improves safety and efficiency

SIDE HOLE

- Allows the linking of multiple RackPacks
- Secures RackPacks to our Transportation Devices
- Creates additional mass ensuring smooth pulls

CLICK HERE TO SUBMIT YOUR LOGO FROM OUR HOME PAGE

vire.com

AWG & COLOR ID

- Identifies a products' AWG size
- Displays jacket and/or stripe color
- Large and easy to read at-a-glance



JUB: RACKPACK	DEVICE: SPEAKER
ITEM: 181PRSP-BAC-TR-ORG	GLIDE EXP. DATE: XX/XX/XXXX
ORDER: 0123456	OD .190" Nom. 24 Lbs. / 1000
DESCRIPTION: 18-1P OAS STR CM	P LC Org Jkt
NOTES: Space available for customer notes or int Regarding installation, requirements, pro	

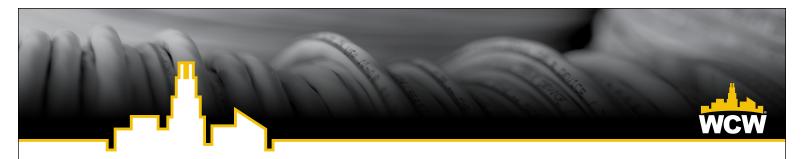
1PS

CUSTOM PRINTED

- Customer logo or WCW logo standard
- Job number or Purchase order number
- Item number and complete description
- Weight per 1,000' and O.D.
- Total number of RackPacks ordered
- Customizable Application and Device Fields
- Notes area for customer entered project info

CONDUCTOR ID & QR CODE

- Identifies the number of conductors
- Offers cable construction details
- Scan QR Code for product info, link to spec sheet or to add to cart



THE RACKPACK FIELD SYSTEMS SOLUTION

Increase your job site safety · Efficient method of moving material · Mount and secure your RackPacks for superior cable pulls



REPACK2**RACKPACK**

The team here at Windy City Wire is so confident in the value our solution offers, we are willing to let you try it for free. That's right, test our RackPack Field Systems Solution head-to-head with the system you are currently using and realize the benefits for yourself. If you are new to Windy City Wire and ready to experience the difference we bring to the industry, then you are ready for the **RePack2RackPack** challenge!

TAKE THE RP2RP CHALLENGE!

- Pack up some of your current stock
- Ship to our closest WCW warehouse
- We will re-pack into our *patented* RackPack boxes
- Label with critical product information
- \cdot And deliver all materials back to you

Restrictions apply:

- Windy City Wire products cannot be re-packed
- Obsolete cables cannot be re-packed
- Cables less than 500 feet cannot be re-packed
- MAXIMUM: 1-2 skids for re-packs

ANALYZE

1

You and your team put our solution to the test in the field, compare this to the products and techniques you're currently using.

REALIZE

Your team will experience the difference... the ease of moving and pulling cable with a streamlined workflow. While enjoying increased productivity and safety while reducing labor costs on every project!

4 V

3

WIN! WIN!

Enjoy all the benefits with absolutely no risk. All at no expense.









CUSTOMER FEEDBACK

"I have the RackTrak and the RackTrak Stretch. I just pulled 37 cables and it was about 10 TIMES EASIER than pulling from boxes on the floor or reels on triangles. This is the ticket." See photos below.

– Jason Gates



"...Their RackPack Field Systems Solution is unbeatable with **convenience and efficiency.** Our **production levels have increased** just from the using The RackStak. They are constantly growing and taking on new product lines like the electrical supplies that now make them a one stop shop for all of our installation needs, including their **new warehouse location across town that increases significantly the turnaround time for deliveries!** They are absolutely a pleasure to work with. I recommend Windy City Wire to everyone for any wire and electrical needs!" – Molly J. Davis, Purchasing – Wilson Fire Equipment

"... our labor cost will definitely go down because of the effortless moving and dispensing of the wire or cable. It's great, no more tangles, knots or over spooling of the wire and it can actually be installed with just 1 person, you do not need a second person feeding the wire...." – Lloyd Christopher – C. Davis Electric Co. Inc., Fire Alarm Division

"...The complete RackPack solution has been a huge benefit to our company. This **system has saved us time and money** with the wide variety of transporters that can be used for many different situations. All the options with striping and labeling are huge benefits that have allowed us to standardize all of our installs and allow easy identification. The cable they provide has always been superior to the competition and **my field guys won't accept anything else.**..."

– Keegan – Capital Electric

"... Using cable from a RackPack allows our technicians to easily mobilize on the job site as well as prevents cable tangles and snags. With their

huge offering of cable support and management products, Windy City Wire is becoming a **one stop shop for our low voltage systems installation** department."

- Kevin Lang, Installation Manager - Critical System Solutions, LLC



SMARTWIRE[®] CABLING ACCESSORIES LINE CARD PRE-MADE CABLES: AUDIO, FIBER, HDMI, VIDEO, ETC.

PRE-MADE CABLES: AUDIO, FIBER, FIDMI, VIDEO, EIC.	
L legrand [®]	Quiktron by Legrand® Copper, Fiber, AV Connectivity
MCC	Major Custom Cable Patch/Pre-Made Cables, Audio/ Video Cables
Connections You Can Count On."	Optical Cable Corp. ® Multimedia Panels, Adapters, Panels
next _{iink}	Next Link Technology Adapters, Assemblies
NETSOURCE, Inc.	Netsource Patch Cables, Custom Fiber Assemblies
	TechLogix Networx Adapters, Pre-Assembled, Custom Adapter Rings
AU AU AU	Winston International HDMI, Adapters, Patch, USB Cables
	ZeroConnect Patch Cables
CONNECTORS & TOOLS	
	Amphenol Connectors
	Cinch Connectivity Solutions Connectors, Fixed Length & Semi-Rigid Cable Assemblies
HOLLAND Electronics LLC	Holland Electronics LLC Connectors, Adapters, Fiber Optic
NEUTRIK	Neutrik® Plugs, Jacks, Patch Panels
Platinu <u>m,To</u> ols	Platinum Tools® Connectors, Crimpers, Testers, Jacks
SENTINEL。 Connector Systems Inc.	Sentinel® Connectors, Tools, Testers
	Signamax [®] Connectivity & Network Solutions
	Vextra [™] Jacks, Patch Panels, Faceplates
W /AGO	WAGO 221 Series Lever-Nuts
xantech	Xantech® Connectors, Kits

ACCESSORIES	
3 Science. Applied to Life. [™]	3M ™ Adhesives, Tapes, Velco
	Advanced Cable Ties Cable Ties, Wiring Accessories
Altronix [®]	Altronix® Power Supplies, Relays, Timers
	American Elite Molding Cable Ties, Adhesive Mounting Pads
Arlington	Arlington NM Cable Fittings, Supports Standoffs, Bushings, Brackets
DOLEHIN	Dolphin® Low Voltage Connectors, Terminals, Cable Ties and Tools
So erip Rope	Erin Rope Corporation Pull String Buckets, Pulling Accessories
	Garvin Electrical Manufacturer Junction Boxes, Lighting Cable Mounting, Supports
HID	HID® Cards, Readers
	Ideal Industries® Wire Lube, Barrier Strips
	Mag Daddy [™] Magnetic J-Hooks, Bridle Rings, Magnetic Cable Holders
	Midlite Quality Custom Products® Splitports™, Grommet Plates, Décor & Small Brush Plates
SECURITY & CONTROL	Nortek Control Channel Plus, Open House, Linear Access
Select Engineered Systems, Inc.	Select Engineered Systems, Inc. Telephone Entry, Access Control
speco technologies	Speco Technologies Cameras, DVRs Multiplexers, Speakers, Amplifiers
TECHFLEX Breided Sleeving Products	Tech Flex Tools, Accessories, Cable Ties, Tape
TRIPP·LITE	Tripp Lite Surge Protectors, Testers, Panels
WURTH	Wurth USA Anchors, Bolts, Nuts, Screws, Rods, Unistrut



HOW THIS ALL BENEFITS END USERS

- $\boldsymbol{\cdot}$ Safety and efficiency on the job site
- Quality and Consistency: product and packaging
- Custom print and custom colors available per request

- Made in the USA
- Stocking and staging capabilities
- WCW delivery services and messenger services capabilities



WINDY CITY WIRE BEST PRACTICES

- You will receive a personal account representative to assist you in every aspect of the ordering process. Our team will help you make cost effective choices and ensure the correct use of all of products, saving you time and money.
- We will help design, implement and then train you on the "SmartWire" cabling scheme.
- Access to our online portal to place and track orders, view frequently purchased devices, check current inventory levels, review and order projects quoted, get account and payment status plus much more.

We look forward to working with your team and showing you The Windy City Wire Difference in everything that we do.



Dan Hughes, President · D 630.633.4536 · C 773.456.5922 · dhughes@windycitywire.com Greg Pallardy, RCDD, National Sales Manager · D 630.633.4629 · C 847.917.6577 · gpallardy@windycitywire.com Rich Galgano, Chief Executive Officer · T 800.379.1191 · C 630.310.4023 · rgalgano@windycitywire.com